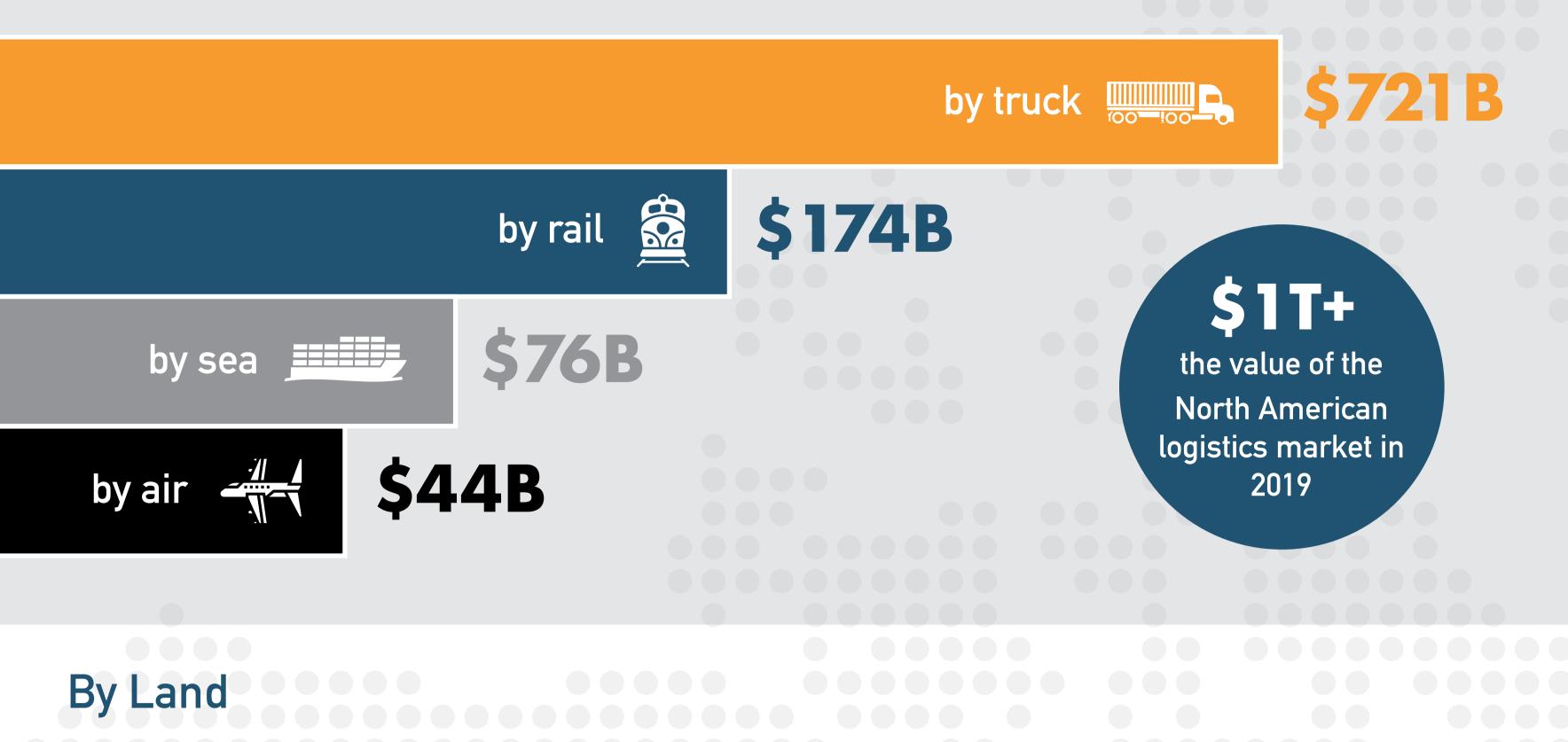
Transportation Logistics 101

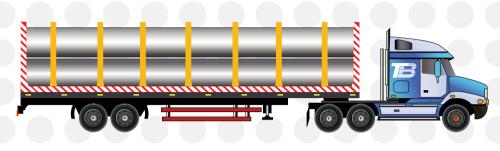
By Ground, Sea, Air or Rail, We Make It Happen! Here's How...



Each month, over \$95 billion in transborder freight moves between Canada, the United States, and Mexico. How do your goods make it safely—and on time—from Point A to Point B?

How does freight move around North America each year?





Liquid

LTL

FTL



Ground Expedited/ Last-Mile



Rail/Intermodal



Refrigerated

6%

of all full-time jobs in the U.S. are in trucking

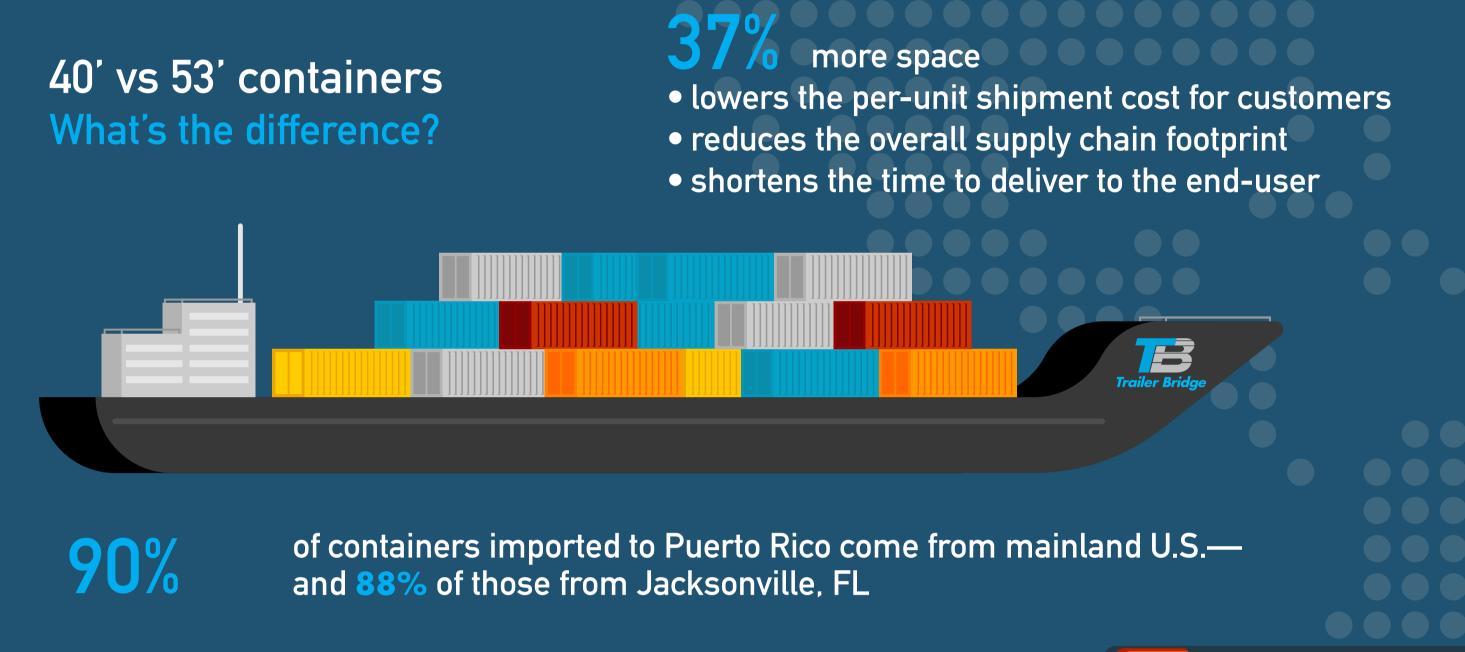
10.8B

tons of freight moved by U.S. trucks in 2017—that's 30lbs of goods for every man, woman and child

\$700B

revenue generated by the U.S. trucking industry in 2017, close to the entire GDP of Switzerland

By Sea



By Rail and Air

30%

Electronics and machinery are the top commodity for shipping by air, making up 30% of air cargo tonnage.

57 tons

91%

Together with trucks and maritime shippers, freight railroads annually carry nearly 57 tons of freight per American each year.

Containers accounted for 47% of intermodal volume in

1990, 69% in 2000, and 91% in 2018.

Questions to Help You Choose a Logistics Provider

- 1. How long have you been in business?
- 2. Are you asset-based?
- **3**. What are your core services?
- 4. Is your business growing or expanding, or contracting?
- **5**. Do you service my entire route?
- **6**. Do you support EDI?
- 7. How do you differ from the competition?
- 8. Who is my point of contact how will we communicate?

How We Make It Happen



Coast-to-coast coverage throughout U.S., Canada & Mexico Dry & refrigerated rail service | Private container & chassis fleet Door-to-door solutions

Sources:

Freight Rail & Intermodal - Association of American Railroads Bureau of Transportation Statistics - Intermodal Bureau of Transporation Statistics - North American Freight by Mode Business Insider Transport Topics CIA Factbook American Trucking Association U.S. Department of Transportation Federal Highway Administration Puerto Rico Chamber of Commerce IMARC Group - North America Logistics Market

Trailer Bridge We Make It Happen.

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